



SERVICE AGREEMENT Interior Cabling Services

R-20/21-32

This agreement made and entered into this 22nd day of October 2021, by and between the Lee's Summit R-7 School District, herein after referred to as the "District". The District is awarding the following contract to **Black & McDonald**, hereafter referred to as "Service Provider", Witnessed, that:

Whereas, Service Provider has offered to provide the services, payment terms and insurance requirements, subject to the General Conditions described in Exhibit A and

Whereas, the District desires to engage Service Provider to perform such services. District staff reserves the right to choose provider(s) in any combination that best suits their needs.

Now, therefore, in consideration of the mutual covenants and considerations herein contained, it is hereby agreed by the parties hereto as follows:

1. District employs Service Provider to perform the services hereinafter set forth.
2. Services: Service Provider represents that it is equipped, competent and able to perform, and that it will perform all services hereinafter set forth in a diligent, competent and workmanlike manner. Service Provider will perform all such services in accordance with the following provisions, incorporated into this Agreement as if set forth in full herein: the Service Provider's Proposal, ("Proposal"); Scope of Services ("Scope"); Pricing; Payment Terms; Insurance Requirements and General Terms and Conditions, attached hereto as Exhibit A.
3. The term of this Agreement shall commence on October 22nd, 2021 and expire on October 21st, 2022. Prices shall remain firm for the initial term of this contract. The District may, at its option, renew the Contract for up to three (3) additional one-year contract periods by giving written notice to the supplier.
4. This Contract may be terminated by either party upon thirty (30) days prior notice in writing to the other party. The District may terminate this contract immediately, under breach of contract, if the Service Provider fails to perform in accordance with the terms and conditions as referenced to and incorporated above.
5. This Agreement shall be binding on the parties thereto only after it has been duly executed and approved by the District and the Service Provider.

Lee's Summit R-7 School District:

Title: Asst Supt Operational Services
Date: 10/22/21

Black & McDonald:

Title: Project Manager
Date: 10/05/21



R-20/21-32

**Black and McDonald
Custom Lighting Services, LLC
Supplier Response**

Event Information

Number: R-20/21-32
Title: Interior Cabling Services
Type: Request for Proposal
Issue Date: 8/27/2021
Deadline: 9/24/2021 01:00 PM (CT)
Notes: The Lee's Summit R-7 School District is soliciting proposals for Interior Cabling Services. This contract will include but is not limited to: On-call, as needed contract for Interior Cabling Services. Lee's Summit R-7 School District (or the "District") is requiring proposers to submit their proposals electronically. Electronic submission help eliminate errors, eliminate unnecessary work, and is more friendly to the environment. Lee's Summit R-7 School District will not accept proposals that are submitted via email or fax machine. The District reserves the right to accept or reject any and all proposals and to waive any formalities or technicalities if deemed in the best interest of the District. It is the responsibility of all responders to review the entire proposal, seek clarification of any item or requirement that may not be clear, and check all responses for accuracy before submitting a response.

If you are having difficulty submitting electronically, please contact Heather Falls at (816) 986-2195 or email heather.falls@lsr7.net for instructions.

It is the responsibility of interested firms to check <https://lsr7ebid.ionwave.net> for any addendums or notices of

information prior to the opening date and time of this RFP.

Contact Information

Contact: Heather Falls

Address: Purchasing

702 SE 291 Highway

Lee's Summit, MO 64063-4306

Black and McDonald Information

Contact: Ryan Long
Address: 6001 E Front Street
Kansas City, MO 64120
Phone: (816) 483-0257
Email: rylong@blackandmcdonald.com

By submitting your response, you certify that you are authorized to represent and bind your company.

Ryan Long
Signature

rylong@blackandmcdonald.com
Email

Submitted at 9/20/2021 9:43:51 AM

Bid Attributes

1 Introduction

The Lee's Summit R-7 School District is soliciting proposals for Interior Cabling Services. This contract will include but is not limited to: On-call, as needed contract for Interior Cabling Services. Lee's Summit R-7 School District (or the "District") is requiring proposers to submit their proposals electronically. Electronic submission help eliminate errors, eliminate unnecessary work, and is more friendly to the environment. Lee's Summit R-7 School District will not accept proposals that are submitted via email or fax machine. The District reserves the right to accept or reject any and all proposals and to waive any formalities or technicalities if deemed in the best interest of the District. It is the responsibility of all responders to review the entire proposal, seek clarification of any item or requirement that may not be clear, and check all responses for accuracy before submitting a response.

2 Instructions to Respondents

1. All questions regarding this RFP shall be submitted online via the "Questions" tab of this bid opportunity. The District reserves the right to reject any and all proposals, to waive technical defects in proposals, and to select the proposal(s) deemed most advantageous to the District.
2. It is the responsibility of each respondent before submitting a proposal to examine the documents thoroughly and request written interpretation or clarifications soon after discovering any conflicts, ambiguities, errors, or omissions in the proposal documents. Requests for clarification must be submitted online via the "Questions" tab.
3. Changes to the specifications will not be allowed except by written addendum issued by the District through this online procurement system. Oral explanations or instructions given prior to award will not be binding.
4. Respondent shall quote net costs of all goods and services requested and all quotes shall include all transportation to destination and inside delivery.
5. There will be no public opening of the proposals.
6. Acceptance of this proposal or any part thereof, in writing, within ninety (90) days after the closing date, by the District shall constitute a legal and binding agreement; wherein, the vendor shall furnish the services in accordance with the specifications and offeror's proposal on the written order of the District.
7. The District reserves the right to award this contract in its entirety or to split the contract among bidders, whichever is in the best interest of the District. The District may accept any item or group of items of the bid unless qualified by specific limitation of the bidder.
8. To be considered, a firm must have at least three (3) proven clients of similar size to our district.

I have read and understand. (I have read and understand.)

3 SELECTION PROCESS

The proposals will be evaluated by a District Selection Committee (DSC) comprised of selected District personnel. The overall process may consist of two steps: the first being a review and evaluation of all responsive proposals and the second being the interview phase for the short list of respondents selected for interview, if applicable.

Members of the DSC will review and rate each responsive proposal based on the following criteria:

- a. The firm's experience in providing similar services to school districts or governmental agencies during the past five (5) years.
- b. Key personnel that will be assigned to the District's project, and their experience with similar projects.
- c. Applicable resources offering quality assurances/quality control procedures; as well as adequacy of team/resources to complete the project within the proposed time-frame.
- d. Project approach including project schedule and detailed approach to complete this project, familiarity with this project, identification of unique issues related to project, and the process proposed for communications with District staff.
- e. Cost

The Proposal Ranking Sheet for the evaluation of the proposals is included in this RFP. The DSC may request additional submittals.

4 Responding to Attributes

There are attributes, including this one, associated with this proposal. Some are notes and require no response, but most have a required response. **Please select each page from the bottom right-hand side of this list of attributes in order to view the next page of Bid Attributes.**

5 Attachments Required

Be sure to upload all required documents and forms to the "Response Attachments" Tab.

6 Purchase Agreements

Purchase Agreements shall be awarded in accordance with regulations adopted by the Lee's Summit R7 Board of Education and adhere to all applicable purchasing policies. Purchase Agreements will be negotiated with the lowest responsible bidder who meets the qualifications for quality, price, terms of bid, lead time, and determined to be in the best interest of the District. The bid award will be at the sole discretion of the District. The District reserves the right to reject any and all bids in part or in whole, and to accept the bid that is in the best interest of the District.

I have read and understand. (I have read and understand.)

7 Terms of This Bid

The terms of this bid shall remain in effect for at least one year from date of award. All prices MUST remain firm during that time period. The District may make additional purchases at the itemized price listed in the bid packet for a period of one (1) year. The District may, at its option, renew the Contract for up to three (3) additional one-year contract periods by giving written notice to the supplier.

I have read and understand. (I have read and understand.)

8 Bid Pricing

After the first year, the vendor may submit a price adjustments to the District based on a Manufacturer's Revised Published Price List. The request MUST contain a written notification from the manufacturer to the supplier or vendor of price increases. The Revised Published Price List or manufacturer's notification shall be submitted to the District at least thirty (30) calendar days prior to the effective date of the new price to be charged to the District. It shall be understood that such price adjustments shall not exceed the amount passed onto the supplier or vendor by the manufacturer. It shall be further understood that the District reserves the right to reject any price adjustments submitted by the bidder and/or to terminate the contract with the bidder based on such price adjustments.

The successful bidder(s) must agree to accept the District's Purchase Order or the District's Mastercard P-card for the work order. These purchases are tax exempt.

The Lee's Summit R7 School District will review all bid submissions with regards to pricing, product performance, equipment features, references and experience. The District plans to award the bid within 60 days after the bid opening.

I have read and understand. (I have read and understand.)

9 Communications Statement

Communications: Contact between vendors and Lee's Summit R7 personnel during the proposal process or evaluation process is prohibited. Any attempt by vendors during the proposal process to contact Lee's Summit R7 personnel may result in disqualification. All communication shall go through the Purchasing and Contracts Department during this competitive process. All questions received and the corresponding answers will be distributed to all bidders. No verbal responses will be provided. The deadline for questions about this proposal is stated in the Bid Activities and the district will not respond to questions after this time and date. Response to questions will be posted in the form of an addendum to this proposal. The vendors will be responsible for checking the website for any posted addenda.

I have read and understand. (I have read and understand.)

10 General Terms and Conditions

I have downloaded and read the General Terms and Conditions from the ATTACHMENTS tab. By selecting this box, I agree to to the terms and conditions.

I have read and agreed to the T&C (I have read and agreed to the T&C)

11 Proposal Requirement

PROPOSAL REQUIREMENTS

12 Scope

Specifications:

1. Responsibilities of the Service Provider:

- Service Provider is to provide services as needed, in accordance with the installation of new network communication cabling and also re-location or troubleshooting services of existing infrastructure. All work will be provided on an "as-requested" basis. All work shall include all labor, supervision, equipment, material and incidental costs necessary to provide the contracted work.
- Service Provider shall furnish all labor, materials, and equipment necessary to perform services for the District within the contract service area and within prescribed times.
- Service Provider will receive written requests, including a service ticket number for billing, for service directly from the Coordinator of Network Services or assigned designee. In some special circumstances the district may request to meet with the Service Provider to determine the scope of the project, visit the site and provide a Work Order Cost Estimate, according to the pricing table provided in the contract. In these situations, this estimate must be written according to Purchasing Policy.
- Contractor shall not provide more than one thousand dollars (\$1,000) on non-emergency work, including materials, for a given job without a written estimate and obtaining written approval from the Coordinator of Network Services or designee. The District reserves the right to bid any project over the District's bid threshold of five

thousand dollars (\$5,000) and is determined to be in the best interest of the District.

- Hourly charges, if applicable, are to begin when Successful Provider arrives at job site or reports to the Coordinator of Network Services/Department Head or his designee, whichever is requested by the District. The Service Provider shall NOT commence any work until he has notified the proper District personnel of his arrival. Service Provider will not be allowed travel time. Please build into your quoted hourly rate the amount you feel necessary to cover travel time. The District shall not be responsible for payment to contractor for any briefings or meetings held between the District and the Service Provider, as these meetings are to the mutual benefit of both parties.
- Service Provider shall be responsible for providing, maintaining and transporting all necessary and customary equipment, tools and fuel needed to fulfill the contract. In no event shall the District be responsible for any damages to any of the contractor's equipment or clothing either lost, damaged, destroyed or stolen.
- All work shall be performed and all complaints handled with due regard to the District public relations. The Service Provider shall utilize competent employees in performing the work. At the request of the District, the Service Provider shall replace any incompetent, unfaithful, abusive or disorderly person in his or her employ. The District and the Service Provider shall each be promptly notified by the other of any complaints received.
- Service Provider will contact the appropriate District contact individual or Coordinator of Network Services at 816-986-1050 for all contract and administrative issues or problems with locations.
- Proper safety precautions shall be used at all times and shall remain the Service Provider's responsibility. The Service Provider shall be equipped to enter all District spaces meeting all Occupational Safety and Health Administration (OSHA) criteria.

2. District Standards for the Application of this Contract are to Include the Following:

- CAT6 or higher rated copper cabling
- Plenum and/or armored cable where appropriate
- Application of labels to cables
- Fusion Splicing
- Splicing and termination of cabling to include testing
- Installation shall be installed per industry standards. Exception to be agreed upon by the Service Provider and District.
- Copper cabling capable of 1G performance or higher if specified as standards allow. Fiber capable of 1 or 10G performance depending on application or higher if specified as standards allow.
- Brands Considered Acceptable by the District: CommScope, Panduit, Belden, Leviton, Superior Essex/Ortronics, and Corning
- Locate wires to be run with all underground work
- An as-built may be requested at the discretion of the District for any work performed under this contract, before payment is made to the successful vendor.

3. Investigations of Damage to District facilities:

- Should either party become aware of any damage to District facilities that occur after service provider has been asked to perform boring services with respect to the District facilities, the party learning of the damage shall promptly notify the other party. This notification may be made orally. Both parties shall be entitled to investigate any report of damage to District facilities.
- Service Provider will investigate incidents of damage to District facilities and provide a written report of its findings to the customer.

4. Restoration Costs:

- If Service Provider causes damage to District facilities, then Service Provider will be responsible for paying the District restoration costs if such damages constitute at fault damages.

5. Invoices and Payment:

- The Service Provider shall submit, on a timely basis, an itemized statement of services rendered, including the following information:
 - Name of District personnel authorizing the work
 - Name of employee who performed the work
 - Hours and rates spent on each job for each given day
 - Purchase order number or ticket number provided by District shall be designated on all invoices

- Requests for payment shall be submitted by the job.

For prompt payment, all invoices and copies of work orders shall be sent directly to the Lee's Summit, R-7 School District, 301 NE Tudor Road, Lee's Summit, MO 64086, Attn: Coordinator of Network Services or provided via email to kinzie.wooderson@lsr7.net

- Price Revisions:

• Service Provider may adjust the prices for boring/digging services upon sixty (60) days written notice to the District at the time of renewal.

6. Definitions:

• District facilities means any building, underground or above ground cables, lines, valves, wires, pipes, data closet, terminations or conduits.

• Damage to District facilities means the disruption of district property that creates disruption cosmetically, issues with operability, or at risk for further damage.

• Underground facilities means any item buried or placed below the ground for use in connection with the storage or conveyance of water, sewage, storm water, including but not limited to pipes, sewers, conduits, cables, valves, lines, wires, manholes, attachments and those parts of poles or anchors below ground.

• District and Industry Standards reference means the following: ANSI/TIA/EIA, ANSI-J-STD, IEC/TR3, ISO/IEC.

I have read and understand. (I have read and understand.)

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SPECIFIC REQUIREMENTS OF RFP:

1. Purchase Agreements shall be awarded in accordance with regulations adopted by the Lee's Summit R7 Board of Education and adhere to all applicable purchasing policies. Purchase Agreements will be negotiated with the lowest responsible bidder who meets the qualifications for quality, price, terms of bid, and service, and determined to be in the best interest of the District. The RFP award will be at the sole discretion of the District. The District reserves the right to reject any and all bids in part or in whole, and to accept the proposal that is in the best interest of the District.
2. The terms of this RFP shall remain in effect for at least one year from date of award. All prices MUST remain firm during that time period.
3. Respondents are expected to bid on the equipment item as listed on the Equipment Specifications List. If there are any deviations from the specifications listed, the respondent is expected to make note on the bid form. The District reserves the right to determine the successful respondent and will make that decision based on the best interest of the District.
4. After a year, the vendor may submit a price adjustments to the District based on a Manufacturer's Revised Published Price List. The request MUST contain a written notification from the manufacturer to the supplier or vendor of price increases. The Revised Published Price List or manufacturer's notification shall be submitted to the District at least thirty (30) calendar days prior to the effective date of the new price to be charged to the District. It shall be understood that such price adjustments shall not exceed the amount passed onto the supplier or vendor by the manufacturer. It shall be further understood that the District reserves the right to reject any price adjustments submitted by the respondent and/or to terminate the contract with the respondent based on such price adjustments.
5. The successful respondent(s) must agree to accept the District's Purchase Order or the District's Mastercard P-card for the order. These purchases are tax exempt.
6. The Lee's Summit R7 School District will review all proposal submissions with regards to pricing, product performance, and equipment features. The District plans to award the RFP within 30 days after the RFP opening.
7. All bids shall be quoted per service, per facility unless otherwise specified. All services will be performed in accordance with District and industry standards (. Note: you may choose to submit a price on one service or all services. The District intends to award to multiple bidders.
8. Primary Service Location(s): The Lee's Summit School District buildings.
9. Successful bidder must provide labor and materials for interior data cabling of both copper and fiber optics

including pulling cabling, termination, testing, troubleshooting for new installations, relocates, or troubleshooting as needed for the Technology department.

10. Under this contract, Successful bidder will be available for service at times outside of school hours. Current school hours range from start times of 7:30 AM – 10 AM and dismissal times of 2:23 PM – 4 PM.
11. Successful bidder must provide a response to the District's service request within 24 hours. Response time for emergency calls will be within 8 hours of request. The Lee's Summit R-7 School District will have the sole determination as to what is deemed an emergency.
12. The successful bidder must have a valid business license, hold all applicable certifications and agree to maintain each throughout the life of the agreement. The successful bidder must also maintain a liability insurance policy, not less than \$2 million dollars. See Insurance requirements attached.
13. The successful bidder shall provide services as stated on each service request. All work shall be made in accordance with good commercial practice and shall be adhered to by the successful bidder(s); except in such cases where the service will be delayed due to acts of God, employee strikes, or other causes beyond the control of the bidder. In these cases, the successful bidder shall notify the District of the delays in advance of the service date so that a revised service date can be requested.
14. The District may retain the amount of 3%, per day, of the final invoice amount, that the contracted work remains incomplete. This amount is not to be construed as a penalty in any sense but the measure of damages to the District for the failure of the successful bidders to complete their work on time.
15. The successful bidder shall not invoice the District for delayed service until such services are delivered and accepted by the District's authorized representative. It is understood and agreed that the District may, at its discretion, verbally cancel delayed services and seek work from another vendor and choose to cancel this contract for failure to deliver stated services within the stated time periods.
16. Work Authorization Affidavit: As a condition for the award of any agreement in excess of five thousand dollars (\$5,000), the selected respondent, as defined in § 285.530, RSMo, shall, by sworn affidavit affirming that it does not knowingly employ any person who is an unauthorized alien and provision of documentation, affirm its enrollment and participation in a federal work authorization program with respect to the employees working in connection with this agreement. The required documentation must be from the federal work authorization program provider.
17. If the Vendor requests an increase in compensation for any renewal period, the Vendor shall notify the Purchasing Supervisor no less than sixty (60) days prior to the end of the contract period and shall provide evidence to the satisfaction of the Purchasing Supervisor of increased costs incurred by the Vendor for any element of the bid for which an increase is requested. The request MUST contain a written notification from the manufacturer to the supplier or vendor of price increases. It shall be understood that such price adjustments shall not exceed the amount passed onto the supplier or vendor by the manufacturer. It shall be further understood that the District reserves the right to reject any price adjustments submitted by the bidder and/or to terminate the contract with the bidder based on such price adjustments.
18. The Purchasing Supervisor shall notify the Vendor in writing of the intent to exercise the renewal option. However, failure to notify the Vendor does not waive the District's right to exercise the renewal option.
19. The successful bidder must screen all its employees for child abuse/neglect, sex offender and drugs. Upon award of this contract, the successful bidder must provide documentation, on company letterhead, to the District, stating that all employees have been properly screened and explain the process used for screening. If the successful bidder is unable to provide adequate documentation, the District will provide a sex offender registry check for each employee at no cost.

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4 **Schedule of RFP Process**

Timeline for RFP Process:

The timeline listed below is the District's estimation of time required to complete the RFP process. All efforts shall be made to abide by this schedule; however, it is subject to change due to different circumstances.

- RFP Notification 8/27/21
- Receive Proposals 9/24/21
- School Board 10/21/21
- Notice to Proceed 10/29/21

The District desires the execution of the contract to meet the following dates: Services need to begin after 10/29/21.

1
5 **No Deviations or Exceptions**

Bidders are expected to bid on the items as listed on the Equipment Specifications List, or Scope of Work. If there are any deviations from the specifications or scope of work listed, the bidder is expected to make note, along with a brief description in the next below. The District reserves the right to determine the successful bidder and will make that decision based on the best interest of the District.

I have read and agree. (I have read and agree.)

1
6 **Deviations and Exceptions**

If your company intends to deviate from the Specifications listed in the attached documents, all such deviations and exceptions must be listed here, with complete and detailed conditions and information included. The District will consider any deviations or exceptions in its bid award decisions. The District reserves the right to accept or reject any proposals based upon any deviations indicated below.

If none, please enter N/A (Not Applicable).

N/A

**1
7** Cooperative Procurement with Other Jurisdictions

This section is optional; it will not affect the agreement.

1) Sales will be made in accordance with the prices, terms, and conditions of the Request for Proposals and any subsequent term agreement.

2) There shall, however, be no obligation under the cooperative procurement agreement for any organization represented by MACPP or MARC to utilize the proposal or agreement unless they are specifically named in the Request or Proposals as a joint respondent.

3) All sales to other jurisdictions will be made on purchase orders issued by that jurisdiction. All receiving, inspection, payments and other agreement administration will be the responsibility of the ordering jurisdiction.

4) Each jurisdiction that is a party to the joint proposal has authority to act as Administrative Contracting Officer with responsibility to issue purchase orders, inspect and receive goods, make payments and handle disputes involving shipment to the jurisdiction.

If the District awarded you the proposed agreement, would you sell under the prices and terms of this agreement to any public school district or any other non-profit organization having membership in the Mid-America Council of Public Purchasing (MACPP) or Mid-America Regional Council (MARC) and located within the greater Kansas City metropolitan trade area? (All deliveries shall be F.O.B. Destination and there shall be no obligations on the part of any member of said Council to utilize this agreement).

No

**1
8** Consultant Profile

CONSULTANT PROFILE

**1
9** Lead Consultant Name

Enter the Lead Consultant Firm(s) (or Joint Venture) name.

**2
0** Lead Consultant Address

Enter the Lead Consultant Firm(s) (or Joint Venture) address.

street
city, state zip

**2
1** Lead Consultant Provider

Please designate the service area provided by the lead consultant.

**2
2** Year Provider Firm Established

Please enter the year the provider's firm was established.

**2
3** Years of Experience

Please enter the number of years of experience providing this service.

2 4	<p>Licensed in Missouri</p> <p>Are you licensed to do business in the State of Missouri?</p> <p><input type="text" value="Yes"/></p>
2 5	<p>Principal Contact</p> <p>Please provide name, title, telephone number and email address of Principal contact</p> <p><input type="text" value="Ryan Long, Project Manager, (816)652-8976"/></p>
2 6	<p>Address of Office to Perform Work</p> <p>Please provide address of office to perform work if different than Lead Consultant Firm address.</p> <p><input type="text" value="No response"/></p>
2 7	<p>Number of Persons Committed to District's Project</p> <p>Please list the number of persons by discipline that your Firm/Joint Venture will commit to the District's project</p> <p><input type="text" value="5"/></p>
2 8	<p>Joint Venture Areas of Responsibility</p> <p>If submittal is by Joint Venture or utilizes subcontractors, list participating firms/providers and outline specific areas of responsibility (including administrative and technical) for each firm.</p> <p><input type="text" value="No response"/></p>
2 9	<p>Has This Joint Venture Previously Worked Together?</p> <p>Has This Joint Venture Previously Worked Together?</p> <p><input type="text" value="No response"/></p>
3 0	<p>Key Outside Consultants</p> <p style="text-align: center;">Key Outside Consultants</p> <p><input type="text" value="N/A"/></p>
3 1	<p>Subcontractor #1 Name</p> <p>Please provide name of Subcontractor.</p> <p><input type="text" value="N/A"/></p>
3 2	<p>Subcontractor #1 Address</p> <p>Please provide address of Subcontractor.</p> <p><input type="text" value="N/A"/></p>
3 3	<p>Specialty/Role with this Project</p> <p>Provide Subcontractors Specialty/Role with this Project.</p> <p><input type="text" value="N/A"/></p>
3 4	<p>Worked with Lead Firm Before?</p> <p>Worked with Lead Firm Before?</p> <p><input type="text" value="No response"/></p>

35	<p>Year Firm Established</p> <p>Year Firm Established</p> <input type="text" value="No response"/>
36	<p>Years of Experience</p> <p>Please provide number of years experience providing this service.</p> <input type="text" value="No response"/>
37	<p>Subcontractor #2 Name</p> <p>Please provide name of subcontractor #2.</p> <input type="text" value="N/A"/>
38	<p>Subcontractor #2 Address</p> <p>Please provide address of subcontractor #2</p> <input type="text" value="N/A"/>
39	<p>Specialty/Role with this Project</p> <p>Please provide subcontractors specialty/role with this project</p> <input type="text" value="N/A"/>
40	<p>Worked with Lead Firm Before?</p> <p>Has this Subcontractor worked with the lead firm before?</p> <input type="text" value="No response"/>
41	<p>Year Firm Established</p> <p>Please provide year Subcontractors firm was established.</p> <input type="text" value="No response"/>
42	<p>Years of Experience</p> <p>Please provide subcontractors number of years of experience.</p> <input type="text" value="No response"/>
43	<p>Resume of Key Personnel</p> <p style="text-align: center;">Resume of Key Personnel</p> <input type="text" value="Dependable electrical industry worker equipped for fast-paced work and changing daily needs. With 24 years in the trade, helps serve customers effectively with attention to detail and hardworking approach. Seeks out opportunities to go beyond basics, improve processes and increase customer satisfaction."/>
44	<p>Name of Key Personnel</p> <p>Provide name of key persons, specialists, or certified staff that shall be assigned to the District's project.</p> <input type="text" value="Ryan Long"/>
45	<p>Title of Key Personnel</p> <p>Provide job title of key personnel assigned to District's project.</p> <input type="text" value="Project Manager"/>

4 6	<p>Assignment</p> <p>Experience of Key Personnel: Provide previous or current assignment of key personnel related to this service.</p> <p>Has been providing interior cablings services for the Lee's Summit School District from 2017 to present.</p>
4 7	<p>Name of Firm with which Associated</p> <p>Experience of Key Personnel: Provide name of firm which assignment was/is associated with.</p> <p>Black and McDonald</p>
4 8	<p>Years of Experience with this Firm</p> <p>Please provide assigned key personnel's experience with this firm.</p> <p style="text-align: center;">4</p>
4 9	<p>Years of Experience with Other Firms</p> <p>Please provide assigned key personnel's experience with other firms.</p> <p style="text-align: center;">20</p>
5 0	<p>Education</p> <p>Degree(s) or Certification(s)/Year/Specialization</p> <p>JATC IBEW Apprentice program</p>
5 1	<p>Current Registration(s)</p> <p>Please provide current registration(s)</p> <p><i>No response</i></p>
5 2	<p>Other Experience & Qualifications</p> <p>Please provide other Experience & Qualifications relevant to the proposed project</p> <p>Experience in the following;</p> <ul style="list-style-type: none"> OSHA 10 Horizontal Cabling Data Terminations Backbone Cabling Backbone Terminations Fiber Optic Cabling Fiber Optic Terminations Fiber Optic Fusion Splicing Underground Cabling Conduit Bending Fire Alarm Access Control Intrusion Audio Visual Project Management Estimating

**5
3** **Project Narrative**

Use this space to provide a detailed project approach OR upload a response in the response attachments section. Including but not limited to:

- Schedule and detailed approach is reasonable/responsive to District's needs
- Describe Services offered
- Identify any and all proven techniques used
- Roles of all involved parties clearly identified
- Familiarity with project location as evidenced by proposal/interview (if applicable)
- Identify/recognize critical or unique issues specific to the project and unique approaches used elsewhere
- Proposed timeline for implementation of contract
- Proposed communication process

Once we receive a service ticket request, it will be scheduled within 24 hours and completed within 2 weeks. If we were to run into an issue, IT personnel will be notified immediately. We have maintained this contract since 2017 and are very familiar with all the sites.

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4** **PROPOSAL SCORING CRITERIA**

PROPOSAL SCORING CRITERIA

**5
5** **Evidence of Experience & References with Similar Accounts (Ref & Exp)**

Evaluation Criteria

Evidence of Experience & References with Similar Accounts (Ref & Exp)

Consider experience and references listed by the firm/provider. Is the firm/provider experienced in providing services similar to that requested in this RFP?

- Familiarity and experience with similar projects.
- Consider the number of years of experience the firm/provider has.
- Consider the number of years the firm has been in business.
- Consider the references given by the firm/provider.
- Consider past experience with vendor, if applicable.

**5
6** **Applicable Resources (Personnel Qualifications)**

Evaluation Criteria

Applicable Resources (Personnel Qualifications)

Evaluate the extent of applicable resources available to the provider to execute the contract.

- Adequacy of proposed number of staff for the district's need.
- Consider experience of person(s) assigned to service the district's contract.
- Consider the qualifications of the staff proposed.

57	Approach and Understanding of Scope Evaluation Criteria Approach and Understanding of Scope Evaluate the provider's approach to and understanding of the scope of services required in the RFP as evidenced by the vendor's proposal: - Detailed approach is reasonable /responsive to District's needs. - Consider ability to provide materials and labor required for tasks.
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58	Cost Evaluation Criteria Cost Determination of cost and pricing data: - Consider the fees associated with labor. - Consider whether all elements of pricing conform to the requirements of the RFP. - Consider the variety of staffing offered. - Consider markup on materials. - Consider other costs such as truck charges.
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59	REFERENCES REFERENCES
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60	How many years has your company been in business? <input type="text" value="100"/>
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61	References List multiple references and prior experience; preferably with other school districts or governmental agencies, in the last 3 – 5 year period; work or services in the same type and size to the project being proposed. Please list the following information for each school district:
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62	Reference 1 Reference 1
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63	Reference #1 Contact Person's Name <input type="text" value="Kinzie Wooderson"/>
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64	Reference #1 - Contact Person's School District/Business <input type="text" value="Lee's Summit School District"/>
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65	Reference #1 Address Enter Street address, city, state, zip code <input type="text" value="301 NE Tudor Rd. Lee's Summit, MO 64086"/>
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66	Reference #1 Phone Number <input type="text" value="(816) 986-1050"/>
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6 7	Reference #1 Email kinzie.wooderson@lsr7.net
6 8	Reference #1: Description of services performed and completion date Describe the services performed and completion date of project. We have preformed interior cabling services for Kinzie/Lee's Summit School District from 2017 to present.
6 9	Reference 2 Reference 2
7 0	Reference #2 - Contact Person's Name Ken Scrivener
7 1	Reference #2 - Contact Person's School District/Business Broadridge
7 2	Reference #2 Address: Street, City, State, Zip Code 2600 Southwest Blvd, KCMO
7 3	Reference #2 Phone Number (816) 564-3218
7 4	Reference #2 Email Ken.Scrivener@broadridge.com
7 5	Reference #2: Description of services performed and completion date Describe the services performed and completion date of project. Voice and Data upgrades, Moves adds and changes. -2021
7 6	Reference #3 Reference #3
7 7	Reference #3 Contact Person's Name Victoria Vasquez
7 8	Reference #3 - Contact Person's School District/Business Clay County Information Technology
7 9	Reference #3 Address: Street, City, State, Zip Code 234 W. Shrader St. Suite B Liberty, Missouri 64068
8 0	Reference #3 Phone Number (816) 407-3345
8 1	Reference #3 Email vvasquez@claycountymo.gov

**8
2 Reference #3: Description of services performed and completion date**

Describe the services performed and completion date of project.

Voice and Data upgrades, Moves adds and changes. Cradlepoint cell phone extensions.-2021

**8
3 Additional References****Additional References**

Additional reference information can be submitted as document. The document can be uploaded to the "Response Attachments" tab within the bid event.

Be sure to include the following information:

- Reference Contact Name
- Reference contact's school district/business
- Reference address (street, city, state, zip)
- Reference phone number
- Reference email address
- Description of services performed and completion date

Bid Lines

1	Category 6 Plenum Rated Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$0.25"/>	Total: <input type="text" value="\$0.25"/>
2	Category 6 OSP Rated Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$0.31"/>	Total: <input type="text" value="\$0.31"/>
3	Category 6A Plenum Rated Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$0.98"/>	Total: <input type="text" value="\$0.98"/>
4	RG 6 Quad Shield 75 ohm Plenum Rated Coaxial Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$0.41"/>	Total: <input type="text" value="\$0.41"/>
5	Category 3 25 pair Plenum Rated Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$1.26"/>	Total: <input type="text" value="\$1.26"/>
6	Category 6 RJ-45 Jack	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$6.26"/>	Total: <input type="text" value="\$6.26"/>
7	Category 6A RJ-45 Jack	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$9.76"/>	Total: <input type="text" value="\$9.76"/>
8	Category 6 RJ-45 Mod Plug	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$3.87"/>	Total: <input type="text" value="\$3.87"/>
9	Category 6 Patch Cable 3'	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$7.53"/>	Total: <input type="text" value="\$7.53"/>

10	Category 6 Patch Cable 5'	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$7.22"/>	Total: <input type="text" value="\$7.22"/>
11	Category 6 Patch Cable 7'	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$7.84"/>	Total: <input type="text" value="\$7.84"/>
12	Category 6 Patch Cable 9'	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$9.67"/>	Total: <input type="text" value="\$9.67"/>
13	Category 6A Patch Cable 3'	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$11.84"/>	Total: <input type="text" value="\$11.84"/>
14	Category 6A Patch Cable 5'	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$13.14"/>	Total: <input type="text" value="\$13.14"/>
15	Category 6A Patch Cable 7'	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$11.52"/>	Total: <input type="text" value="\$11.52"/>
16	Category 6A Patch Cable 9'	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$12.56"/>	Total: <input type="text" value="\$12.56"/>
17	Surface Mount Back Box	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$6.49"/>	Total: <input type="text" value="\$6.49"/>
18	Surface Mount Biscuit (2 port)	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$2.88"/>	Total: <input type="text" value="\$2.88"/>
19	1 Gang Cut in Ring	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$2.81"/>	Total: <input type="text" value="\$2.81"/>
20	Nylon Faceplate (2 port)	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$1.55"/>	Total: <input type="text" value="\$1.55"/>
21	Nylon Faceplate (4 port)	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$1.55"/>	Total: <input type="text" value="\$1.55"/>
22	Nylon Faceplate (6 port)	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$1.55"/>	Total: <input type="text" value="\$1.55"/>
23	Wall Phone Faceplate	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$4.41"/>	Total: <input type="text" value="\$4.41"/>
24	24 port Category 6 patch panel	Quantity: <u> 1 </u> UOM: <u>EA</u>	Unit Price: <input type="text" value="\$174.19"/>	Total: <input type="text" value="\$174.19"/>
25	6 Strand Armored Plenum OM1 Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u>FT</u>	Unit Price: <input type="text" value="\$1.67"/>	Total: <input type="text" value="\$1.67"/>

26	12 Strand Armored Plenum OM1 Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$2.05"/>	Total: <input type="text" value="\$2.05"/>
27	24 Strand Armored Plenum OM1 Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$3.89"/>	Total: <input type="text" value="\$3.89"/>
28	6 Strand Armored Plenum OM3 Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$1.38"/>	Total: <input type="text" value="\$1.38"/>
29	12 Strand Armored Plenum OM3 Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$2.03"/>	Total: <input type="text" value="\$2.03"/>
30	24 Strand Armored Plenum OM3 Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$3.58"/>	Total: <input type="text" value="\$3.58"/>
31	6 Strand Armored Plenum Single Mode Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$1.39"/>	Total: <input type="text" value="\$1.39"/>
32	12 Strand Armored Plenum Single Mode Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$1.64"/>	Total: <input type="text" value="\$1.64"/>
33	24 Strand Armored Plenum Single Mode Fiber Optic Cable	Quantity: <u> 1 </u> UOM: <u> FT </u>	Unit Price: <input type="text" value="\$2.89"/>	Total: <input type="text" value="\$2.89"/>
34	1U Rack Mount Fiber Optic Enclosure	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$169.45"/>	Total: <input type="text" value="\$169.45"/>
35	2U Rack Mount Fiber Optic Enclosure	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$217.10"/>	Total: <input type="text" value="\$217.10"/>
36	4U Rack Mount Fiber Optic Enclosure	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$386.54"/>	Total: <input type="text" value="\$386.54"/>
37	12 Strand OM1 LC Fiber Optic Bulkhead	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$42.20"/>	Total: <input type="text" value="\$42.20"/>
38	12 Strand OM3 LC Fiber Optic Bulkhead	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$31.80"/>	Total: <input type="text" value="\$31.80"/>
39	12 Strand Single Mode LC Fiber Optic Bulkhead	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$33.92"/>	Total: <input type="text" value="\$33.92"/>
40	24 Strand OM1 LC Fiber Optic Bulkhead	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$74.20"/>	Total: <input type="text" value="\$74.20"/>
41	24 Strand OM3 LC Fiber Optic Bulkhead	Quantity: <u> 1 </u> UOM: <u> EA </u>	Unit Price: <input type="text" value="\$75.20"/>	Total: <input type="text" value="\$75.20"/>

4 2	24 Strand Single Mode LC Fiber Optic Bulkhead Quantity: <u> 1 </u> UOM: <u> EA </u> Unit Price: <input type="text" value="\$95.41"/> Total: <input type="text" value="\$95.41"/>
4 3	OM1 LC Fiber Optic Connector Quantity: <u> 1 </u> UOM: <u> EA </u> Unit Price: <input type="text" value="\$16.38"/> Total: <input type="text" value="\$16.38"/>
4 4	OM3 LC Fiber Optic Connector Quantity: <u> 1 </u> UOM: <u> EA </u> Unit Price: <input type="text" value="\$16.38"/> Total: <input type="text" value="\$16.38"/>
4 5	Single Mode LC Fiber Optic Connector Quantity: <u> 1 </u> UOM: <u> EA </u> Unit Price: <input type="text" value="\$19.63"/> Total: <input type="text" value="\$19.63"/>
4 6	Wall Mount Splice Enclosure Quantity: <u> 1 </u> UOM: <u> EA </u> Unit Price: <input type="text" value="\$59.36"/> Total: <input type="text" value="\$59.36"/>
4 7	Fiber Splicing 1-12 Strands Quantity: <u> 1 </u> UOM: <u> EA </u> Unit Price: <input type="text" value="\$51.75"/> Total: <input type="text" value="\$51.75"/>
4 8	Fiber Splicing 13-24 Strands Quantity: <u> 1 </u> UOM: <u> EA </u> Unit Price: <input type="text" value="\$69.00"/> Total: <input type="text" value="\$69.00"/>
4 9	Materials Markup Total: <input type="text" value="15%"/> Item Notes: During the course of the contract, the using departments may need to order items or services not specifically listed. Please state any discounts for such purposes, from your listed prices. Provide percentage mark up.
5 0	Technician (standard) Price: <input type="text" value="\$89.75"/> Total: <input type="text" value="\$89.75"/> Item Notes: Please provide standard hourly rate.
5 1	Technician (emergency) Price: <input type="text" value="\$121.85"/> Total: <input type="text" value="\$121.85"/> Item Notes: Please provide hourly rate for emergency hours.
5 2	Apprentice (standard) Price: <input type="text" value="\$64.22"/> Total: <input type="text" value="\$64.22"/> Item Notes: Please provide standard hourly rate.
5 3	Apprentice (emergency) Price: <input type="text" value="\$85.15"/> Total: <input type="text" value="\$85.15"/> Item Notes: Please provide hourly rate for emergency hours.

5 4	Truck (standard) Item Notes: Please provide standard hourly rate.	Price: <input type="text" value="\$8.00"/>	Total: <input type="text" value="\$8.00"/>
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5 5	Truck (emergency) Item Notes: Please provide hourly rate for emergency hours.	Price: <input type="text" value="\$8.00"/>	Total: <input type="text" value="\$8.00"/>
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Response Total: \$2,055.66