



SERVICE AGREEMENT E-Rate Consultant

R-20/21-05

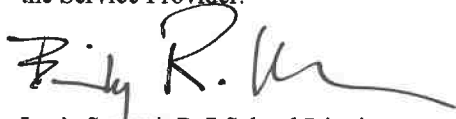
This agreement made and entered into this 18th day of December 2020, by and between the Lee's Summit R-7 School District, herein after referred to as the "District". The District is awarding the following contract to **Funds for Learning, LLC.**, hereafter referred to as "Service Provider", Witnessed, that:

Whereas, Service Provider has offered to provide the services, payment terms and insurance requirements, subject to the General Conditions described in Exhibit A and

Whereas, the District desires to engage Service Provider to perform such services. District staff reserves the right to choose provider(s) in any combination that best suits their needs.

Now, therefore, in consideration of the mutual covenants and considerations herein contained, it is hereby agreed by the parties hereto as follows:

1. District employs Service Provider to perform the services hereinafter set forth.
2. Services: Service Provider represents that it is equipped, competent and able to perform, and that it will perform all services hereinafter set forth in a diligent, competent and workmanlike manner. Service Provider will perform all such services in accordance with the following provisions, incorporated into this Agreement as if set forth in full herein: the Service Provider's Proposal, ("Proposal"); Scope of Services ("Scope"); Pricing; Payment Terms; Insurance Requirements and General Terms and Conditions, attached hereto as Exhibit A.
3. The term of this Agreement shall commence on December 18th, 2020 and expire on December 17th, 2021. Prices shall remain firm for the initial term of this contract. The District may, at its option, renew the Contract for up to three (3) additional one-year contract periods by giving written notice to the supplier.
4. This Contract may be terminated by either party upon thirty (30) days prior notice in writing to the other party. The District may terminate this contract immediately, under breach of contract, if the Service Provider fails to perform in accordance with the terms and conditions as referenced to and incorporated above.
5. This Agreement shall be binding on the parties thereto only after it has been duly executed and approved by the District and the Service Provider.


Lee's Summit R-7 School District:

Funds for Learning, LLC.:

Assistant Sup. of Operations
Title: _____ Date: 12/17/20

Title: _____ Date: _____



R-20/21-05

**Funds For Learning, LLC
Supplier Response**

Event Information

Number: R-20/21-05
Title: E-Rate Consultant
Type: Request for Proposal
Issue Date: 11/3/2020
Deadline: 11/24/2020 01:00 PM (CT)
Notes: The Lee's Summit R-7 School District is soliciting proposals for an E-Rate Consultant. This contract will include but is not limited to: eRate agent services that the District deems necessary, such as representing the District in all matters pertaining to technology related issues for phone services, Internet Services, internal connections and maintenance of internal connections. Lee's Summit R-7 School District (or the "District") is requiring proposers to submit their proposals electronically. Electronic submission help eliminate errors, eliminate unnecessary work, and is more friendly to the environment. Lee's Summit R-7 School District will not accept proposals that are submitted via email or fax machine. The District reserves the right to accept or reject any and all proposals and to waive any formalities or technicalities if deemed in the best interest of the District. It is the responsibility of all responders to review the entire proposal, seek clarification of any item or requirement that may not be clear, and check all responses for accuracy before submitting a response.

If you are having difficulty submitting electronically, please contact Heather Falls at 816-305-7632 or email heather.falls@lsr7.net for instructions.

It is the responsibility of interested firms to check

<https://lsr7ebid.ionwave.net> for any addendums or notices of information prior to the opening date and time of this RFP.

Contact Information

Contact: Heather Falls

Address: Purchasing

702 SE 291 Highway

Lee's Summit, MO 64063-4306

Funds For Learning, LLC Information

Contact: Kyle Tully
Address: 2575 Kelley Pointe Parkway
Suite 200
Edmond, OK 73103
Phone: (405) 471-0928
Fax: (405) 471-0908
Email: ktully@fundsforlearning.com

By submitting your response, you certify that you are authorized to represent and bind your company.

Kyle Tully

Signature

Submitted at 11/24/2020 11:56:41 AM

ktully@fundsforlearning.com

Email

Response Attachments

Funds For Learning Proposal - RFP R-20-21-05 - E-rate Consultant.pdf

Proposal

Insurance Certificate.pdf

Insurance Certificate

E-Verify.pdf

E-verify Certification

Additional Terms and Conditions and Important Notices.pdf

Funds For Learning Terms and Conditions (Sample)

Resumes for Key Personnel.pdf

Resumes for Key Personnel

Bid Attributes

1 Introduction

The Lee's Summit R-7 School District is soliciting proposals for an E-Rate Consultant. This contract will include but is not limited to: eRate agent services that the District deems necessary, such as representing the District in all matters pertaining to technology related issues for phone services, Internet Services, internal connections and maintenance of internal connections. Lee's Summit R-7 School District (or the "District") is requiring proposers to submit their proposals electronically. Electronic submission help eliminate errors, eliminate unnecessary work, and is more friendly to the environment. Lee's Summit R-7 School District will not accept proposals that are submitted via email or fax machine. The District reserves the right to accept or reject any and all proposals and to waive any formalities or technicalities if deemed in the best interest of the District. It is the responsibility of all responders to review the entire proposal, seek clarification of any item or requirement that may not be clear, and check all responses for accuracy before submitting a response.

2 Instructions to Respondents

1. All questions regarding this RFP shall be submitted online via the "Questions" tab of this bid opportunity. The District reserves the right to reject any and all proposals, to waive technical defects in proposals, and to select the proposal(s) deemed most advantageous to the District.
2. It is the responsibility of each respondent before submitting a proposal to examine the documents thoroughly and request written interpretation or clarifications soon after discovering any conflicts, ambiguities, errors, or omissions in the proposal documents. Requests for clarification must be submitted online via the "Questions" tab.
3. Changes to the specifications will not be allowed except by written addendum issued by the District through this online procurement system. Oral explanations or instructions given prior to award will not be binding.
4. Respondent shall quote net costs of all goods and services requested and all quotes shall include all transportation to destination and inside delivery.
5. There will be no public opening of the proposals.
6. Acceptance of this proposal or any part thereof, in writing, within ninety (90) days after the closing date, by the District shall constitute a legal and binding agreement; wherein, the vendor shall furnish the services in accordance with the specifications and offeror's proposal on the written order of the District.
7. The District reserves the right to award this contract in its entirety or to split the contract among bidders, whichever is in the best interest of the District. The District may accept any item or group of items of the bid unless qualified by specific limitation of the bidder.
8. To be considered, a firm must have at least three (3) proven clients of similar size to our district.

I have read and understand.

3 SELECTION PROCESS

The proposals will be evaluated by a District Selection Committee (DSC) comprised of selected District personnel. The overall process may consist of two steps: the first being a review and evaluation of all responsive proposals and the second being the interview phase for the short list of respondents selected for interview, if applicable.

Step One: Evaluation of Proposals

Members of the DSC will review and rate each responsive proposal based on the following criteria:

- a. The firm's experience in providing similar services to school districts or governmental agencies during the past five (5) years.
- b. Key personnel that will be assigned to the District's project, and their experience with similar projects.
- c. Applicable resources offering quality assurances/quality control procedures; as well as adequacy of team/resources to complete the project within the proposed time-frame.
- d. Project approach including project schedule and detailed approach to complete this project, familiarity with this project, identification of unique issues related to project, and the process proposed for communications with District staff.
- e. Cost

The Proposal Ranking Sheet for the evaluation of the proposals is included in this RFP. The DSC may request additional submittals.

Step Two: Interviews/Demonstrations (If Applicable)

4 Responding to Attributes
There are attributes, including this one, associated with this proposal. Some are notes and require no response, but most have a required response. ****Please select each page from the bottom right-hand side of this list of attributes in order to view the next page of Bid Attributes.****

5 Attachments Required
Be sure to upload all required documents and forms to the "Response Attachments" Tab.

6 Purchase Agreements
Purchase Agreements shall be awarded in accordance with regulations adopted by the Lee's Summit R7 Board of Education and adhere to all applicable purchasing policies. Purchase Agreements will be negotiated with the lowest responsible bidder who meets the qualifications for quality, price, terms of bid, lead time, and determined to be in the best interest of the District. The bid award will be at the sole discretion of the District. The District reserves the right to reject any and all bids in part or in whole, and to accept the bid that is in the best interest of the District.

7 Terms of This Bid
The terms of this bid shall remain in effect for at least one year from date of award. All prices **MUST** remain firm during that time period. The District may make additional purchases at the itemized price listed in the bid packet for a period of one (1) year. The District may, at its option, renew the Contract for up to three (3) additional one-year contract periods by giving written notice to the supplier.

8 Bid Pricing
After the first year, the vendor may submit a price adjustments to the District based on a Manufacturer's Revised Published Price List. The request **MUST** contain a written notification from the manufacturer to the supplier or vendor of price increases. The Revised Published Price List or manufacturer's notification shall be submitted to the District at least thirty (30) calendar days prior to the effective date of the new price to be charged to the District. It shall be understood that such price adjustments shall not exceed the amount passed onto the supplier or vendor by the manufacturer. It shall be further understood that the District reserves the right to reject any price adjustments submitted by the bidder and/or to terminate the contract with the bidder based on such price adjustments.

The successful bidder(s) must agree to accept the District's Purchase Order or the District's Mastercard P-card for the work order. These purchases are tax exempt.

The Lee's Summit R7 School District will review all bid submissions with regards to pricing, product performance, equipment features, references and experience. The District plans to award the bid within 60 days after the bid opening.

9 Communications Statement
Communications: Contact between vendors and Lee's Summit R7 personnel during the proposal process or evaluation process is prohibited. Any attempt by vendors during the proposal process to contact Lee's Summit R7 personnel may result in disqualification. All communication shall go through the Purchasing and Contracts Department during this competitive process. All questions received and the corresponding answers will be distributed to all bidders. No verbal responses will be provided. The deadline for questions about this proposal is stated in the Bid Activities and the district will not respond to questions after this time and date. Response to questions will be posted in the form of an addendum to this proposal. The vendors will be responsible for checking the website for any posted addenda.

1 0	General Terms and Conditions I have downloaded and read the General Terms and Conditions from the ATTACHMENTS tab. By selecting this box, I agree to to the terms and conditions. <input type="checkbox"/> I have read and agreed to the T&C
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1 1	PROPOSAL REQUIREMENTS
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1 2	Scope Specifications: The Lee's Summit R-7 School District is soliciting proposals for an E-Rate Consultant. This contract will include but is not limited to: eRate agent services that the District deems necessary, such as representing the District in all matters pertaining to technology related issues for phone services, Internet Services, internal connections and maintenance of internal connections. <input type="checkbox"/> I have read and understand.
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1 3	SPECIFIC REQUIREMENTS OF RFP: <ol style="list-style-type: none">1. Purchase Agreements shall be awarded in accordance with regulations adopted by the Lee's Summit R7 Board of Education and adhere to all applicable purchasing policies. Purchase Agreements will be negotiated with the lowest responsible bidder who meets the qualifications for quality, price, terms of bid, and service, and determined to be in the best interest of the District. The RFP award will be at the sole discretion of the District. The District reserves the right to reject any and all bids in part or in whole, and to accept the proposal that is in the best interest of the District.2. The terms of this RFP shall remain in effect for at least one year from date of award. All prices MUST remain firm during that time period.3. Respondents are expected to bid on the equipment item as listed on the Equipment Specifications List. If there are any deviations from the specifications listed, the respondent is expected to make note on the bid form. The District reserves the right to determine the successful respondent and will make that decision based on the best interest of the District. (not needed for service)4. After a year, the vendor may submit a price adjustments to the District based on a Manufacturer's Revised Published Price List. The request MUST contain a written notification from the manufacturer to the supplier or vendor of price increases. The Revised Published Price List or manufacturer's notification shall be submitted to the District at least thirty (30) calendar days prior to the effective date of the new price to be charged to the District. It shall be understood that such price adjustments shall not exceed the amount passed onto the supplier or vendor by the manufacturer. It shall be further understood that the District reserves the right to reject any price adjustments submitted by the respondent and/or to terminate the contract with the respondent based on such price adjustments.5. The successful respondent(s) must agree to accept the District's Purchase Order or the District's Mastercard P-card for the order. These purchases are tax exempt.6. The Lee's Summit R7 School District will review all proposal submissions with regards to pricing, product performance, and equipment features. The District plans to award the RFP within 30 days after the RFP opening.
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1 4	Schedule of RFP Process Timeline for RFP Process: The timeline listed below is the District's estimation of time required to complete the RFP process. All efforts shall be made to abide by this schedule; however, it is subject to change due to different circumstances. RFP Notification 11/3/2020 Receive Proposals 11/24/2020 School Board 12/17/2020 Notice to Proceed 12/18/2020
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No Deviations or Exceptions

Bidders are expected to bid on the items as listed on the Equipment Specifications List, or Scope of Work. If there are any deviations from the specifications or scope of work listed, the bidder is expected to make note, along with a brief description in the next below. The District reserves the right to determine the successful bidder and will make that decision based on the best interest of the District.

I have read and agree.

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Deviations and Exceptions

If your company intends to deviate from the Specifications listed in the attached documents, all such deviations and exceptions must be listed here, with complete and detailed conditions and information included. The District will consider any deviations or exceptions in its bid award decisions. The District reserves the right to accept or reject any proposals based upon any deviations indicated below.

If none, please enter N/A (Not Applicable).

FFL has no exceptions to the specifications in the RFP or the General Terms and Conditions.

Note 1 - Attribute No. 24: While FFL is not currently licensed in the State of Missouri, it can and agrees to obtain any necessary licenses should it be deemed necessary to carry out the services.

Note 2: If awarded the contract, FFL requests to incorporate the Additional Terms and Conditions and Important Notices from Funds For Learning's standard services agreement, or the terms and conditions therein, into the resulting contract. A sample of the Additional Terms and Conditions and Important Notices is included in the Response Attachments section. FFL understands and agrees that the Additional Terms and Conditions and Important Notices will NOT take precedence over the terms in the RFP, the specifications, and/or the General Terms and Conditions.

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Cooperative Procurement with Other Jurisdictions

This section is optional; it will not affect the agreement.

1) Sales will be made in accordance with the prices, terms, and conditions of the Request for Proposals and any subsequent term agreement.

2) There shall, however, be no obligation under the cooperative procurement agreement for any organization represented by MACPP or MARC to utilize the proposal or agreement unless they are specifically named in the Request or Proposals as a joint respondent.

3) All sales to other jurisdictions will be made on purchase orders issued by that jurisdiction. All receiving, inspection, payments and other agreement administration will be the responsibility of the ordering jurisdiction.

4) Each jurisdiction that is a party to the joint proposal has authority to act as Administrative Contracting Officer with responsibility to issue purchase orders, inspect and receive goods, make payments and handle disputes involving shipment to the jurisdiction.

If the District awarded you the proposed agreement, would you sell under the prices and terms of this agreement to any public school district or any other non-profit organization having membership in the Mid-America Council of Public Purchasing (MACPP) or Mid-America Regional Council (MARC) and located within the greater Kansas City metropolitan trade area? (All deliveries shall be F.O.B. Destination and there shall be no obligations on the part of any member of said Council to utilize this agreement).

Yes

18 Consultant Profile

CONSULTANT PROFILE

19 Lead Consultant Name
Enter the Lead Consultant Firm(s) (or Joint Venture) name.

Funds For Learning, LLC

20 Lead Consultant Address
Enter the Lead Consultant Firm(s) (or Joint Venture) address.
street
city, state zip

2575 Kelley Pointe Parkway
Suite 200
Edmond, OK 73013

21 Lead Consultant Provider
Please designate the service area provided by the lead consultant.

National

22 Year Provider Firm Established
Please enter the year the provider's firm was established.

1997

23 Years of Experience
Please enter the number of years of experience providing this service.

23

24 Licensed in Missouri
Are you licensed to do business in the State of Missouri?

No

25 Principal Contact
Please provide name, title, telephone number and email address of Principal contact

John Harrington, CEO; (405) 341-4140; jharrington@fundsforlearning.com
Kyle Tully; (405) 471-0928; ktully@fundsforlearning.com

26 Address of Office to Perform Work
Please provide address of office to perform work if different than Lead Consultant Firm address.

2575 Kelley Pointe Parkway
Suite 200
Edmond, OK 73013

27 Number of Persons Committed to District's Project
Please list the number of persons by discipline that your Firm/Joint Venture will commit to the District's project

10

28	Joint Venture Areas of Responsibility If submittal is by Joint Venture or utilizes subcontractors, list participating firms/providers and outline specific areas of responsibility (including administrative and technical) for each firm. <input type="text" value="N/A"/>
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29	Has This Joint Venture Previously Worked Together? Has This Joint Venture Previously Worked Together? <input type="text" value="No response"/>
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30	Key Outside Consultants Key Outside Consultants <input type="text" value="N/A"/>
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31	Subcontractor #1 Name Please provide name of Subcontractor. <input type="text" value="N/A. FFL will not be utilizing any outside consultants or subcontractors to perform the services."/>
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32	Subcontractor #1 Address Please provide address of Subcontractor. <input type="text" value="N/A"/>
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33	Specialty/Role with this Project Provide Subcontractors Specialty/Role with this Project. <input type="text" value="N/A"/>
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34	Worked with Lead Firm Before? Worked with Lead Firm Before? <input type="text" value="No response"/>
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35	Year Firm Established Year Firm Established <input type="text" value="No response"/>
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36	Years of Experience Please provide number of years experience providing this service. <input type="text" value="No response"/>
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37	Subcontractor #2 Name Please provide name of subcontractor #2. <input type="text" value="N/A"/>
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38	Subcontractor #2 Address Please provide address of subcontractor #2 <input type="text" value="N/A"/>
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39	<p>Specialty/Role with this Project</p> <p>Please provide subcontractors specialty/role with this project</p> <p>N/A</p>
40	<p>Worked with Lead Firm Before?</p> <p>Has this Subcontractor worked with the lead firm before?</p> <p>No response</p>
41	<p>Year Firm Established</p> <p>Please provide year Subcontractors firm was established.</p> <p>No response</p>
42	<p>Years of Experience</p> <p>Please provide subcontractors number of years of experience.</p> <p>No response</p>
43	<p>Resume of Key Personnel</p> <p style="text-align: center;">Resume of Key Personnel</p> <p>No response</p>
44	<p>Name of Key Personnel</p> <p>Provide name of key persons, specialists, or certified staff that shall be assigned to the District's project.</p> <p>Micah Rigdon</p>
45	<p>Title of Key Personnel</p> <p>Provide job title of key personnel assigned to District's project.</p> <p>Compliance Manager</p>
46	<p>Assignment</p> <p>Experience of Key Personnel: Provide previous or current assignment of key personnel related to this service.</p> <p>Compliance Manager May 2015 – Present Provide leadership and management of a team focused on the E-rate application and review process. Assist schools and libraries nationwide to help them receive E-rate discounts on Internet services and network infrastructure. Provide ongoing E-rate consultation support and guidance to E-rate program stakeholders. Provide program consultation for applicants seeking E-rate discounts on fiber solutions and self-provisioned networks. My E-rate Guide (MEG) presenter and facilitator providing program regulation training to schools and libraries across the nation.</p> <p>Compliance Specialist May 2011 – Apr 2014 Processing client forms and data, providing guidance and support regarding E-rate program compliance.</p> <p>Client Account Specialist Jan 2005 – Feb 2008 Processing client forms and data, providing guidance and support regarding E-rate program compliance.</p>
47	<p>Name of Firm with which Associated</p> <p>Experience of Key Personnel: Provide name of firm which assignment was/is associated with.</p> <p>Funds For Learning, LLC</p>

48	Years of Experience with this Firm Please provide assigned key personnel's experience with this firm. <input style="width: 100px;" type="text" value="15"/>
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49	Years of Experience with Other Firms Please provide assigned key personnel's experience with other firms. <input style="width: 100px;" type="text" value="0"/>
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50	Education Degree(s) or Certification(s)/Year/Specialization <input style="width: 100%; height: 20px;" type="text" value="University of Central Oklahoma: Bachelor of Arts, Interpersonal Communication (2004)"/> <input style="width: 100%; height: 20px;" type="text" value="Certified E-rate Management Professional, E-rate Management Professionals Associations (Issued Nov 2016)"/>
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51	Current Registration(s) Please provide current registration(s) <input style="width: 100%; height: 20px;" type="text" value="Consultant Registration Number: 1602480"/> <input style="width: 100%; height: 20px;" type="text" value="Certified E-rate Management Professional (2016)"/>
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52	Other Experience & Qualifications Please provide other Experience & Qualifications relevant to the proposed project <input style="width: 100%; height: 100px;" type="text" value="E-rate Trainer-Fall 2018
Preparation of E-rate training material and on-location speaker for schools in the state of Alabama. In person presentations and online EPC user training to help schools navigate E-rate application submission.

E-rate Trainer-Fall 2014
Preparation of E-rate training material and on location speaker for schools in the state of Arkansas."/>
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53	Project Narrative Use this space to provide a detailed project approach OR upload a response in the response attachments section. Including but not limited to: <ul style="list-style-type: none">• Schedule and detailed approach is reasonable/responsive to District's needs• Describe Services offered• Identify any and all proven techniques used• Roles of all involved parties clearly identified• Familiarity with project location as evidenced by proposal/interview (if applicable)• Identify/recognize critical or unique issues specific to the project and unique approaches used elsewhere• Proposed timeline for implementation of contract• Proposed communication process <input style="width: 100%; height: 20px;" type="text" value="See proposal attachment in Response Attachments section."/>
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54	PROPOSAL SCORING CRITERIA PROPOSAL SCORING CRITERIA
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5 5	<p>Evidence of Experience & References with Similar Accounts (Ref & Exp)</p> <p>Evaluation Criteria</p> <p>Evidence of Experience & References with Similar Accounts (Ref & Exp) Consider experience and references listed by the firm/provider. Is the firm/provider experienced in providing services similar to that requested in this RFP?</p> <ul style="list-style-type: none"> - Familiarity and experience with similar projects. - Consider the number of years of experience the firm/provider has. - Consider the number of years the firm has been in business. - Consider the references given by the firm/provider.
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5 6	<p>Applicable Resources (Personnel Qualifications)</p> <p>Evaluation Criteria</p> <p>Applicable Resources (Personnel Qualifications)</p> <p>Evaluate the extent of applicable resources available to the provider to execute the contract.</p> <ul style="list-style-type: none"> - Adequacy of proposed number of staff for the district's need. - Consider experience of person(s) assigned to service the district's contract. - Consider the qualifications of the staff proposed.
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5 7	<p>Approach and Understanding of Scope</p> <p>Evaluation Criteria</p> <p>Approach and Understanding of Scope</p> <p>Evaluate the provider's approach to and understanding of the scope of services required in the RFP as evidenced by the vendor's proposal:</p> <ul style="list-style-type: none"> - Detailed approach is reasonable /responsive to District's needs. - Familiarity with project locations as evidenced by proposal. - Identify/recognize critical or unique issues specific to the project. - Unique approaches that have been successful elsewhere. - Provide literature outlining plan for implementation and training.
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5 8	<p>Cost</p> <p>Evaluation Criteria</p> <p>Cost</p> <p>Determination of cost and pricing data:</p> <ul style="list-style-type: none"> - Consider the amount of time estimated for supplying staff and the fees associated with it. - Consider whether all elements of pricing conform to the requirements of the RFP. - Consider the variety of staffing offered.
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5 9	<p>How many years has your company been in business?</p> <div style="border: 1px solid black; display: inline-block; padding: 2px 10px;">23</div>
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6 0	<p>References</p> <p>List multiple references and prior experience; preferably with other school districts or governmental agencies, in the last 3 – 5 year period; work or services in the same type and size to the project being proposed. Please list the following information for each school district:</p>
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6 1	Reference 1 Reference 1
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6 2	Reference #1 Contact Person's Name Elonia Norwood, Technology Director
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6 3	Reference #1 - Contact Person's School District/Business Grandview School District C-4
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6 4	Reference #1 Address Enter Street address, city, state, zip code 13015 10th St., Grandview, MO 64030
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6 5	Reference #1 Phone Number (816) 316-5171
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6 6	Reference #1 Email elonia.norwood@grandviewc4.net
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6 7	Reference #1: Description of services performed and completion date Describe the services performed and completion date of project. <p>Listed in this section are three client references for whom FFL provides a similar scope of services. Each of the clients are comprehensive consulting clients. FFL supports them throughout the E-rate process, from the pre-planning of applications to post-commitment audits. Additional client references are included in the proposal response.</p> <p>Scope of Work: Comprehensive Compliance Consulting Services; 13 Sites; Engagement Date: 2017</p>
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6 8	Reference 2 Reference 2
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6 9	Reference #2 - Contact Person's Name Cory Boggs, Executive Director of Technology
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7 0	Reference #2 - Contact Person's School District/Business Putnam City Independent School District
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7 1	Reference #2 Address: Street, City, State, Zip Code 5401 NW 40th St., Oklahoma City, OK 73122
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7 2	Reference #2 Phone Number (405) 495-5200
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7 3	Reference #2 Email cboggs@putnamcityschools.org
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7 4	Reference #2: Description of services performed and completion date Describe the services performed and completion date of project. <input type="text" value="Scope of Work: Comprehensive Compliance Consulting Services; 32 Sites; Engagement Date: 2007"/>
7 5	Reference #3 Reference #3
7 6	Reference #3 Contact Person's Name <input type="text" value="Mike Brandau, E-rate Manager"/>
7 7	Reference #3 - Contact Person's School District/Business <input type="text" value="Beaufort County School District"/>
7 8	Reference #3 Address: Street, City, State, Zip Code <input type="text" value="2900 Mink Point Boulevard, Beaufort, SC 29901"/>
7 9	Reference #3 Phone Number <input type="text" value="(843) 322-2424"/>
8 0	Reference #3 Email <input type="text" value="michael.brandau@beaufort.k12.sc.us"/>
8 1	Reference #3: Description of services performed and completion date Describe the services performed and completion date of project. <input type="text" value="Scope of Work: Comprehensive Compliance Consulting Services; 35 Sites; Engagement Date: 2012"/>
8 2	Additional References Additional References Additional reference information can be submitted as document. The document can be uploaded to the "Response Attachments" tab within the bid event. Be sure to include the following information: <ul style="list-style-type: none"> Reference Contact Name Reference contact's school district/business Reference address (street, city, state, zip) Reference phone number Reference email address Description of services performed and completion date

Bid Lines

1 E-Rate Consulting Services

Price: Total:

Supplier Notes: FFL offers two fixed price service options:

Option 1 - Comprehensive Consulting Services for Category One Applications: \$4,800/year
FFL will perform all of the E-rate compliance and administrative services outlined in the proposal and scope of work for Category One E-rate funding applications (Forms 471).

Option 2 - Comprehensive Consulting Services for Category One and Category Two Applications: \$9,800/year
FFL will perform all of the E-rate compliance and administrative services outlined in the proposal and scope of work for Category One and Category Two E-rate funding applications (Forms 471).

See page 15 of the proposal attachment for detailed pricing information and options.

Response Total: \$9,800.00