



**Lee's Summit R-VII School District  
 Purchasing and Distribution Services  
 702 SE M-291 Highway  
 Lee's Summit, MO 64063  
 816-986-2190**

October 14, 2020

HEATHER SCHULTE  
 WINDSTAR LINES INC  
 1903 US HWY 71 N  
 CARROLL IA 51401

SUBJECT: Contract Renewal

<b>Bid/RFP # and Title</b>	<b>RFP No. 2019-16 Charter Bus Services</b>
<b>Original Contract Term:</b>	<b>December 14, 2018 – December 13, 2019</b>
<b>Number of Renewals for Contract:</b>	<b>3</b>

Dear Ms. Schulte;

The current period on the contract referenced above is due to expire on December 13, 2020. There is a provision to renew this contract for an additional (1) one-year period. This renewal period shall be governed by the specifications, pricing, and the terms and conditions set forth per contract executed on January 7, 2018. I am inquiring to see if you would be interested in extending the contract for this additional period of time.

Please complete the appropriate section below indicating your response on renewing the contract no later than November 6, 2020. If pricing needs to be adjusted, please fill out the attached pricing sheet and include the manufacturer/supplier documentation that supports the price increase. The increase will be limited to the current Federal Price Index, "CPI-U, All Items" (Urban Consumers) index CPI rate.

Thanks for your consideration in this matter. If you have any questions, please feel free to contact me at 816.986.2210.

Sincerely,

Jennifer Lalumondier  
 Purchasing and Distribution Services Administrative Assistant

- I agree to the renewal of RFP No. 2019-16 Charter Bus Services for the period beginning December 14, 2020 to December 13, 2021. All terms and conditions of the original agreement will remain the same.
- I agree to the renewal of RFP No. 2019-16 Charter Bus Services for the period beginning December 14, 2020 to December 13, 2021, but will require adjustments to the price that was included in the original contract. I have included the new price(s) along with the justification of the adjustment.
- No, I do not wish to renew the contract.

Heather Schulte  
 Authorized Signature

10/26/20  
 Date

Sales Manager  
 Title

**FORM NO. 6: PRICING: CHARTER BUS SERVICES**  
Based on all items included in Specifications

+3%

Vehicle Type	Max Capacity	Restroom Yes/No	Luggage Storage Yes/No	Other Amenities	Price/Mile	Price/Hour	Price for Overnight
56 Passenger (one ADA compliant)	56	Yes	Yes	WiFi/DVD, reclining seats, GPS Nav & Tracking, AER	\$ 3.45 3.55	\$ 100.00 (5hr. min.)	\$ Group is responsible for booking and payment of driver hotel room
				Full climate control, indiv. climate control & reading lights, Under-floor luggage capacity, overhead storage, PA system, 110 volt outlets	\$	\$	\$
					\$	\$	\$
					\$	\$	\$
					\$	\$	\$

\* Use of each additional driver will have a \$300.00 fee. \* Mileage rate or day rate, whichever is greater. Day rate = \$850.00

**Sample Pricing for the Three (3) Trips Listed in Section 3.14.4.2**

Destination	Vehicle Type	Total Price (Round Trip)
a) Jefferson City, MO	56 Passenger	\$ 948.75 \$ 976.25
b) Jackson Hole, WY	56 Passenger	\$ 8403.75 \$ 8391.25
c) St. Louis, MO	56 Passenger	\$ 3,400.00 \$ 3,500.00

\$875.00

\*\*Cancellation fee: \$250.00 (response to item 3.13.2)

\*Contractor shall include all charges incurred in fulfilling the terms of each contract. Contractors must provide a price breakdown for each service separately as well as totals for services provided together if prices differ. This includes travel and per diem or subsistence costs, if any, supported by breakdown including destination, duration and purpose.

Respondent must complete the following section in its entirety and sign and date where indicated. This agreement shall take effect upon the approval of the District.

The undersigned respondent hereby proposes to furnish all transportation, equipment, supplies, materials and perform all necessary labor to complete all work stipulated in, required by, and in conformity with the proposed agreement documents and specifications attached hereto and other documents referred to therein for and in consideration of prices as follows:

- A. **Acceptance of proposal by District:** The District shall have maximum ninety (90) calendar days from the date of the proposal opening to accept respondent's offer.
- B. **Response time/delivery:** As specified in requirements
- C. **District standard payment terms are Net 30 after receipt of invoice. Payment terms are negotiable.**  
Please state any discounts offered: N/A

Bidder's Initials HS

# Quotation

## Windstar Lines, Inc.

1903 North US Hwy 71  
P.O. Box 786  
Carroll, IA  
51401

Tel No: 888-494-6378

E-mail: [charters@gowindstar.com](mailto:charters@gowindstar.com)  
Website: [www.gowindstar.com](http://www.gowindstar.com)

27-1577755

Heather Falls  
Lee's Summit School District  
702 SE 291 Highway  
Lee's Summit, MO 64063

Thank you for your inquiry. Please review your QUOTE below and book your transportation today to ensure availability. Rates are based on times and destinations provided to Windstar.

Quotation ID Date	106959/126264 10/26/2020	Client Ref 1 Client Ref 2	SAMPLE QUOTE
First Pick-up Pick-up Date Single Journey Vehicle To Stay	Lee's Summit, MO Fri 11/27/2020 Time 07:00 No Yes	Destination Arrival Date Leave Date Back Date	Jefferson City, MO Fri 11/27/2020 Time Fri 11/27/2020 Time Fri 11/27/2020 Time 21:00

### First Pick-up Instructions

### Destination Instructions

SAMPLE QUOTE  
Lee's Summit North

Transport between Capitol Building and MO State Supreme  
Court Building

275 miles \* \$3.55 Rate Per Mile = \$976.25

Quantity	Seats	Vehicle Description	Unit Price	Price	Tax %	Tax	Total
1	56	Deluxe 56 Passenger	\$976.25	\$976.25	0	\$0.00	\$976.25

Quantity	Description	Unit Price	Price	Tax %	Tax	Total
1	WIFI	\$0.00	\$0.00	0	\$0.00	\$0.00
Movement Totals			\$976.25		\$0.00	\$976.25

### Vehicle Facilities

Wi-Fi

A deposit of \$250 or 10% of the total charter price (whichever greater) is due within 21 days of booking. Contact today to reserve your motorcoach. The deposit is refundable if service is cancelled 30 days or more prior to departure.

# Quotation

# Windstar Lines, Inc.

1903 North US Hwy 71  
 P.O. Box 786  
 Carroll, IA  
 51401

Tel No: 888-494-6378

E-mail: [charters@gowindstar.com](mailto:charters@gowindstar.com)  
 Website: [www.gowindstar.com](http://www.gowindstar.com)

27-1577755

Heather Falls  
 Lee's Summit School District  
 702 SE 291 Highway  
 Lee's Summit, MO 64063

Thank you for your inquiry. Please review your QUOTE below and book your transportation today to ensure availability. Rates are based on times and destinations provided to Windstar.

Quotation ID Date	106961/126266 10/26/2020	Client Ref 1 Client Ref 2	SAMPLE QUOTE
First Pick-up Pick-up Date Single Journey Vehicle To Stay	Lee's Summit, MO Fri 11/27/2020 Time 16:00 No Yes	Destination Arrival Date Leave Date Back Date	Jackson Hole, WY Sat 11/28/2020 Time 10:00 Thu 12/3/2020 Time Thu 12/3/2020 Time

### First Pick-up Instructions

SAMPLE QUOTE  
 Lee's Summit West

### Destination Instructions

Transport between hotel, theme park, and other local attractions

2175 Miles \* \$3.55 = \$7503.75 + Relay Fees = \$8321.25

Quantity	Seats	Vehicle Description	Unit Price	Price	Tax %	Tax	Total
1	56	Deluxe 56 Passenger	\$7,721.25	\$7,721.25	0	\$0.00	\$7,721.25

  

Quantity	Description	Unit Price	Price	Tax %	Tax	Total	
1	WIFI	\$0.00	\$0.00	0	\$0.00	\$0.00	
2	Additional Driver Fee	\$300.00	\$600.00	0	\$0.00	\$600.00	
Movement Totals				\$8,321.25		\$0.00	\$8,321.25

Route	Further Requirements
-------	----------------------

\*\* Group is responsible for booking and payment of one

# Quotation

# Windstar Lines, Inc.

1903 North US Hwy 71  
 P.O. Box 786  
 Carroll, IA  
 51401

Tel No: 888-494-6378

E-mail: [charters@gowindstar.com](mailto:charters@gowindstar.com)  
 Website: [www.gowindstar.com](http://www.gowindstar.com)

27-1577755

Heather Falls  
 Lee's Summit School District  
 702 SE 291 Highway  
 Lee's Summit, MO 64063

Thank you for your inquiry. Please review your QUOTE below and book your transportation today to ensure availability. Rates are based on times and destinations provided to Windstar.

Quotation ID Date	106962/126267 10/26/2020	Client Ref 1 Client Ref 2	SAMPLE QUOTE
First Pick-up Pick-up Date Single Journey Vehicle To Stay	Lee's Summit, MO Mon 11/30/2020 Time 11:00 No Yes	Destination Arrival Date Leave Date Back Date	St Louis, MO Mon 11/30/2020 Time Thu 12/3/2020 Time 10:00 Thu 12/3/2020 Time

### First Pick-up Instructions

SAMPLE QUOTE  
 Lee's Summit High School

500 Miles \* \$3.55 = \$1775.00  
 4 Days \* \$875 Per Day = \$3500.00 (Day Rate Exceeds Mileage)

### Destination Instructions

Transportation to and pick up from hotel

Quantity	Seats	Vehicle Description	Unit Price	Price	Tax %	Tax	Total
1	56	Deluxe 56 Passenger	\$3,500.00	\$3,500.00	0	\$0.00	\$3,500.00

Quantity	Description	Unit Price	Price	Tax %	Tax	Total
1	WIFI	\$0.00	\$0.00	0	\$0.00	\$0.00
Movement Totals			\$3,500.00		\$0.00	\$3,500.00

Route	Further Requirements
-------	----------------------

\*\* Group is responsible for booking and payment of one non-smoking hotel room for driver during overnight stays. \*\*

\*\*Rate based on day rate of \$850 per day, exceeds mileage rate of \$3.45 per mile.\*\*