



LEE'S SUMMIT
R-7 SCHOOLS
Learning for Life.

**Lee's Summit R-VII School District
Purchasing and Distribution Services
702 SE M-291 Highway
Lee's Summit, MO 64063
816-986-2190**

October 11, 2019

MARK ALEXANDER
HEARTLAND MOTOR COACH, INC dba HEARTLAND TRAILWAYS
2209 EMPIRE LN
ST JOSEPH MO 64503

SUBJECT: Contract Renewal

Bid/RFP # and Title	RFP No. 2019-16 Charter Bus Services
Original Contract Term:	December 14, 2018 – December 13, 2019
Number of Renewals for Contract:	3

Dear Mr. Alexander;

The current period on the contract referenced above is due to expire on December 13, 2019. There is a provision to renew this contract for an additional (1) one-year period. This renewal period shall be governed by the specifications, pricing, and the terms and conditions set forth per contract executed on December 20, 2018. I am inquiring to see if you would be interested in extending the contract for this additional period of time.

Please complete the appropriate section below indicating your response on renewing the contract no later than November 1, 2019. If pricing needs to be adjusted, please fill out the attached pricing sheet and include the manufacturer/supplier documentation that supports the price increase. The increase will be limited to the current Federal Price Index, "CPI-U, All Items" (Urban Consumers) index CPI rate.

Thanks for your consideration in this matter. If you have any questions, please feel free to contact me at 816.986.2210.

Sincerely,

Jennifer Lalumondier
Purchasing and Distribution Services Administrative Assistant

I agree to the renewal of RFP No. 2019-16 Charter Bus Services for the period beginning December 14, 2019 to December 13, 2020. All terms and conditions of the original agreement will remain the same.

I agree to the renewal of RFP No. 2019-16 Charter Bus Services for the period beginning December 14, 2019 to December 13, 2020, but will require adjustments to the price that was included in the original contract. I have included the new price(s) along with the justification of the adjustment.

No, I do not wish to renew the contract.


Authorized Signature

10/14/19
Date

VP Sales
Title

FORM NO. 6: PRICING: CHARTER BUS SERVICES

Based on all items included in Specifications

Vehicle Type	Max Capacity	Restroom Yes/No	Luggage Storage Yes/No	Other Amenities	Price/Mile	Price/Hour	Price for Overnight
MCI J4500	56	Yes	Yes	wifi & outlets	\$ 3.75	\$	\$ 920.00
ABC 3035RE	39	Yes	Yes	Wifi & outlets	\$ 3.30	\$ 125.00	\$ 860.00
MCI 102DL3	55	Yes	Yes	wifi & outlets	\$ 3.50	\$ 125.00	\$ 910
					\$	\$	\$
					\$	\$	\$
					\$	\$	\$
					\$	\$	\$

Sample Pricing for the Three (3) Trips Listed in Section 3.14.4.2

Destination	Vehicle Type	Total Price (Round Trip)
a) Jefferson City, MO	MCI J4500 56 passenger	\$ 1,248.75
b) Jackson Hole, WY	MCI J4500 56 passenger	\$ 10,633.75
c) St. Louis, MO	MCI J4500 56 passenger	\$ 3,680.00

**Contractor shall include all charges incurred in fulfilling the terms of each contract. Contractors must provide a price breakdown for each service separately as well as totals for services provided together if prices differ. This includes travel and per diem or subsistence costs, if any, supported by breakdown including destination, duration and purpose.*

Respondent must complete the following section in its entirety and sign and date where indicated. This agreement shall take effect upon the approval of the District.

The undersigned respondent hereby proposes to furnish all transportation, equipment, supplies, materials and perform all necessary labor to complete all work stipulated in, required by, and in conformity with the proposed agreement documents and specifications attached hereto and other documents referred to therein for and in consideration of prices as follows:

- A. **Acceptance of proposal by District:** The District shall have maximum ninety (90) calendar days from the date of the proposal opening to accept respondent's offer.
- B. **Response time/delivery:** As specified in requirements
- C. **District standard payment terms are Net 30 after receipt of invoice. Payment terms are negotiable. Please state any discounts offered:** None, rates are already discounted

Bidder's Initials 

Heartland Trailways
2209 Empire Lane
St. Joseph, MO, 64503

Tel: 800-279-1734
Fax: 816-279-4552
www.heartlandtrailways.com

Ms Sandy Nail
Lee's Summit School District
301 NE Tudor Rd.
Lee's Summit, MO 64086

Telephone: 816-986-1097 Fax:

Wednesday, November 21, 2018

Dear Ms Nail,

Charter Quote

Driven by Excellence since 1988

Thank you for your interest in the Midwest's premier motor coach transportation company. With a company vision of being "Driven by Excellence" you can rest assured that when you accept this quotation, you will be joining a large family of professional chauffeur driven groups that have had the opportunity to enjoy our brand of "transportainment".

Please review the enclosed quotation and attached Terms and Conditions (T&C) page for your upcoming trip departing on Monday, April 1, 2019 and call me with any changes. To book this trip please sign the acceptance form and send back to us. We must receive the signed acceptance before we can put your trip on the schedule.

The total for this trip is: \$1,248.75

This quote is valid for 30 days from the date of this letter.

If you have any questions, please do not hesitate to call.

Thank you for an opportunity to earn your business.

Mark Alexander
VP of Sales & Marketing

Why Heartland ?

- **Over 24 years of experience providing Excellence in group ground transportation, locally and**

nationwide. Tours, schools, churches, corporate outings, conventions...we do it all!

- **Best service in the business! Professional, well-trained, uniformed chauffeurs.**
- **Bottle water for the entire group throughout the entire trip!**
- **Modern, 25-unit fleet of 56, 55 and 39 passenger luxury motor coaches at your service.**
 - **Safety and Reliability FIRST - all coaches are part of a rigorous preventative maintenance program, conducted by our own, top of the line maintenance staff with over 50 years of experience.**
 - **GPS-based tracking on every coach. Know exactly where your group is 24 hours a day.**
 - **Impeccably clean coaches, detailed after every trip.**
 - **Wi-Fi standard on ALL Heartland Trailways coaches.**
 - **Directv available on Executive Series coaches.**
- **Management is available 24/7/365. If need be, you can always talk with a live person, any time of the day.**
- **Great VALUE!**

Acceptance

RFP 2019-16 Charter Services
Heartland Trailways

Client ID Client Company Client Ref 1 Client Ref 2	LSSD-AP Sandy Nail Lee's Summit School District	Quotation ID Movement ID	34035 38945
		Passengers Distance	333

First Pick-up Pick-up Date Single Journey Vehicle To Stay	Lees Summit North High School, MO Mon 4/1/2019 Time 07:00 No Yes	Destination Arrival Date Leave Date Back Date	Capitol Building, Jefferson City, MO Mon 4/1/2019 Time Mon 4/1/2019 Time Mon 4/1/2019 Time 21:00
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Quantity	Seats	Vehicle Description	Unit Price	Price	Tax %	Tax	Total
1	56	56-Passenger Luxury Motorcoach	\$1,248.75	\$1,248.75	0	\$0.00	\$1,248.75
Movement Totals				<u>\$1,248.75</u>		<u>\$0.00</u>	<u>\$1,248.75</u>

I have checked all the details above and agree that they are correct. I confirm that I would like to make a firm booking and I accept the above price, acknowledging that there may be adjustments based upon your final itinerary and to the fuel surcharge approximately 45 days prior to departure. Glass containers, smoking and sunflower seeds are prohibited on all Heartland Trailways coaches.

Signature		Print Name		Date	
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Acceptance

RFP 2019-16 Charter Services
Heartland Trailways

Client ID	LSSD-AP	Quotation ID	34036
Client	Sandy Nail	Movement ID	38946
Company	Lee's Summit School District	Passengers	
Client Ref 1		Distance	2529
Client Ref 2			

First Pick-up	Lees Summit West High School, MO	Destination	Jackson Hole, WY
Pick-up Date	Mon 4/1/2019 Time 16:00	Arrival Date	Mon 4/1/2019 Time
Single Journey	No	Leave Date	Sun 4/7/2019 Time
Vehicle To Stay	Yes	Back Date	Sun 4/7/2019 Time

Quantity	Seats	Vehicle Description	Unit Price	Price	Tax %	Tax	Total
1	56	56-Passenger Luxury Motorcoach	\$9,483.75	\$9,483.75	0	\$0.00	\$9,483.75

Quantity	Description	Unit Price	Price	Tax %	Tax	Total
1	Extra Chauffeur Charges	\$1,150.00	\$1,150.00	0	\$0.00	\$1,150.00

Movement Totals \$10,633.75 \$0.00 \$10,633.75

Included Items	Included	Included Items	Included
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Drivers Lodging (No shared occupancy) No

I have checked all the details above and agree that they are correct. I confirm that I would like to make a firm booking and I accept the above price, acknowledging that there may be adjustments based upon your final itinerary and to the fuel surcharge approximately 45 days prior to departure. Glass containers, smoking and sunflower seeds are prohibited on all Heartland Trailways coaches.

Signature		Print Name		Date	
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Acceptance

RAP 2019-18 Charter Services
Heartland Trailways

Client ID Client Company Client Ref 1 Client Ref 2	LSSD-AP Sandy Nail Lee's Summit School District	Quotation ID Movement ID	34037 38947
		Passengers Distance	710

First Pick-up Pick-up Date Single Journey Vehicle To Stay	Lees Summit High School Fri 4/5/2019 Time 11:00 No Yes	Destination Arrival Date Leave Date Back Date	St. Louis, MO Fri 4/5/2019 Time Mon 4/8/2019 Time Mon 4/8/2019 Time 10:00
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Quantity	Seats	Vehicle Description	Unit Price	Price	Tax %	Tax	Total
1	56	56-Passenger Luxury Motorcoach	\$3,680.00	\$3,680.00	0	\$0.00	\$3,680.00
Movement Totals				<u>\$3,680.00</u>		<u>\$0.00</u>	<u>\$3,680.00</u>

Included Items	Included	Included Items	Included
Drivers Lodging (No shared occupancy)	No		

I have checked all the details above and agree that they are correct. I confirm that I would like to make a firm booking and I accept the above price, acknowledging that there may be adjustments based upon your final itinerary and to the fuel surcharge approximately 45 days prior to departure. Glass containers, smoking and sunflower seeds are prohibited on all Heartland Trailways coaches.

Signature		Print Name		Date	
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